

#### **Portfolio Update: First Quarter 2021**

During the first quarter ending March 31, 2021, the RMB SMID Cap Fund (the "Fund" or "RMBMX") increased +8.41%, net of fees, compared to a +10.93% increase for the Russell 2500 Index.

	Quarter	YTD	1 Year	3 Years	5 Years	10 Years	Since Inception (12/31/2004)
RMBMX	+8.41%	+8.41%	+80.47%	+18.42%	+16.46%	+11.26%	+9.56%
Russell 2500® Index	+10.93%	+10.93%	+89.40%	+15.34%	+15.93%	+12.20%	+10.01%

Performance over one year is annualized. The performance data quoted represents past performance and is not a guarantee of future results. The investment return and principal value of an investment will fluctuate, so that those shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the data quoted. To obtain performance as of the most recent month end, please call 855-280-6423. The Fund's gross expense ratio is 0.90%.

The Fund's investment advisor, RMB Capital Management, LLC, has adapted a contractual expense limitation agreement for each fund through April 30, 2021, reducing the applicable Fund's operating expenses. This may be continued from year to year thereafter if agreed upon by all parties. In the absence of such waivers and/or reimbursements, the applicable Fund's total return and yield would be lower.

This was one of the most eventful and interesting quarters we can recall in our 20+ years of managing portfolios. During the first three months of this year, investors digested the resolution of a contested Presidential Election, a riot on Capitol Hill, runoff elections in Georgia with national implications, the partisan passage of one of the largest stimulus bills on record, and a Federal Reserve committed to driving investors toward risk taking by committing to negative real interest rates for the foreseeable future.

In terms of the market, the quarter was defined by 1) an excessive investor appetite for risk, 2) continued small cap leadership, and 3) a violent rotation from growth to value. Safer, higher quality bonds delivered their worst quarterly performance on record. It is important to understand these factors, as there are implications for future returns.

#### **Excessive Appetite for Risk**

Two new investment species evolved and one endangered species flourished from the financial soup of excess liquidity: "Meme Stocks", "Non Fungible Tokens" (NFT's), and Special Purpose Acquisition Companies (SPACs). What each one of these vehicles have in common is the abandonment of fundamental analysis related to certainty and transparency of cash flows.

A "Meme Stock" is a stock that has gone viral online, attracting retail money seeking quick, short-term profits. Often these stocks are illiquid, which creates significant volatility. Perhaps the most well-known example of this new species is GameStop Corp. (GME), a heavily shorted videogame retailer on the verge of obsolescence. GME was promoted on the social media platform Reddit to create a short squeeze (force short sellers to buy higher). The GME story went viral, and the stock went from \$3 to \$300 in less than a year, bankrupting Melvin Capital, a hedge fund, along the way. Not exactly a great example of efficient price discovery, but rather an example of how manipulating liquidity by herding risk- seeking capital can drive the market-clearing price higher when liquidity is scarce relative to the capital trying to buy it.

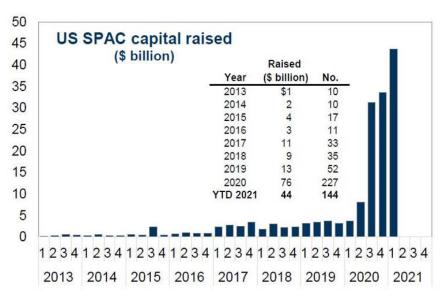
"Non Fungible Tokens" (NFT's) are digital "assets" certified as original by a blockchain token. This new investment species is now considered a rare collectible, like rare art. In the same way that an original painting by a famous artist is more valuable than a printed copy, NFT's get their perceived intrinsic value from scarcity defined as a digital token authenticating originality. This quarter's most famous example of investor appetite for excessive risk for NFT's was "Beeples Collage". Mike Winkelmann, a digital artist who goes by the name Beeple, created a collage of digital images of the first 5000 days of the



internet (Beeples Collage). Copies of Beeples Collage sold for up to \$100 per copy. This quarter, the NFT of Beeples Collage sold for \$69m at Christies Auction House.

Additional signs of excess market liquidity include the record number of Special Purpose Acquisition Companies (SPACS), where investors agree to hand over money to a "company" that owns nothing but promises to buy something really great within two years. A record number of SPACs listed this quarter. Some were sponsored by credible, proven sources, and create opportunities for companies to go public more efficiently, but many are more dubious. In fact, several were sponsored by celebrities with no track record of capital allocation, like Colin Kaepernick and LeBron James. Nothing against Colin Kaepernick or LeBron James. They are terrific athletes, but we think it odd that investors are willing to sign over a blank check to them to invest in whatever they deem appropriate, while accepting 20% or more future dilution. Many SPACs come with special warrants and redemptions, which could bring dilution up to 50%, and creates arbitrage opportunities for hedge funds to profit by fleecing original SPAC investors. There were 48 SPACs in all of 2018 and 458 in the first quarter of 2021.

#### The SPAC Boom has Continued in Early 2021



Source: Dealogic, Goldman Sachs Global Investment Research; Data as of February 18, 2021.

The examples we cited are not the only signs of excessive risk taking, but, taken together, lead us to conclude excessive liquidity is driving investors toward seeking excessive risk, which may lower future returns.

#### **Small Cap Leadership**

With an investor appetite for risk as a background, small caps continued to significantly outperform larger cap companies. Not only do smaller companies carry more liquidity and credit risk, but smaller companies generally carry more business risk, and were fueled by expectations of a robust economic recovery that is taking hold. Within the small company Russell 2000 universe, the least liquid companies with the highest credit risk, continued to lead performance this quarter, as evidenced by the performance table below.

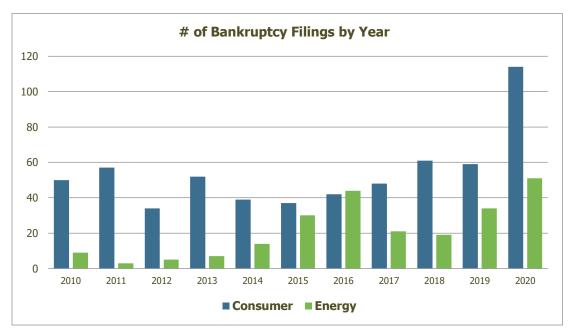


#### Revenge of the Zombies - Performance by Credit Rating

Credit Rating	Russell 2000 Index	
AAA to A	9.34%	
A- to BBB	6.59%	
BBB-	5.80%	
BB+ to BB	8.97%	
BB- to B+	17.53%	
В	21.23%	
B- to CCC-	32.01%	

Source: RMB Research Core; Data shown is YTD as of March 31, 2021.

Investors are starting to look through to the other side, even though commercial bankruptcies were up significantly, and particularly in the Consumer and Energy sectors, where we forecasted a "zombie apocalypse."



Source: Bloomberg; Data as of December 31, 2020.

Despite this fact, our thesis of a "zombie apocalypse," where the highest quality companies would continue to outperform, has not played out as expected. In fact, it has been the exact opposite. "Revenge of the Zombies" is more apt, where the least credit worthy names continued to lead this quarter, as beneficiaries of the great economic stimulus and re-opening.

Our intentional lack of exposure to these lower quality names proved to be a headwind for performance this quarter, but, based on our research, we suspect it will turn to a tailwind as credit spreads stabilize and investor risk appetite normalizes.



#### **Value Trounces Growth (finally)**

Small Cap Value stocks (+21%) significantly outperformed Small Cap Growth stocks (+5%) this quarter. Small Cap Value stocks are more sensitive to the economic cycle, credit risk, and liquidity risk. All three risks were rewarded this quarter. As a Small Cap Core portfolio, we have approximately 50% of our holdings in "value" names, which contributed significantly to absolute performance this quarter.

#### **Contributors and Detractors**

"Value" names were the biggest contributors to performance and were concentrated among the Financials and Materials sectors, which we aggressively added to over the last 12 months. We are pleased that two banks were top contributors and that our positive thesis articulated in the 3Q2020 letter played out - "that banks would outperform in a "V" shaped recovery because they are as cheap as they were in the financial crisis, but with a fraction of the credit risk." SerivsFirst Bancshares Inc. (SFBS, +52.72%) and Pinnacle Financial Partners Inc. (PFNP, +38.01%) both benefitted from a steeper yield curve, increasing loan growth and improving credit quality. Steel Dynamics Inc. (STLD, +38.37%) and Eagle Materials Inc. (EXP, +32.62%) both benefited from bullish quarters, headlined by strong pricing power, which mitigates inflation. Moreover, the stock market is starting to price in a strong cyclical recovery, given successful vaccine distribution and further fiscal stimulus, especially the infrastructure bill. Finally, American Financial Group Inc. (AFG, +30.95%) surged on the news of that company is selling its annuity business to Mass Mutual for \$3.5B; we rank the management team as one of the best allocators of capital in the P&C industry, which is corroborated with this decision to unlock significant value for shareholders.

"Growth" names were the biggest detractors and were concentrated in Technology and Industrials. Copart Inc. (CPRT, "Copart", -14.65%), a leader in vehicle remarketing services, focusing primarily on vehicles deemed a "total loss" by insurance companies. Damaged vehicles are increasingly being totaled, as the cost of repairing vehicles continues to

# RMB SMID Cap Fund FIRST QUARTER 2021 CONTRIBUTION REPORT Ranked by Basis Point Contribution

	Basis Point Contribution	Return
Top Contributors	<del></del>	
ServisFirst Bancshares Inc.	+85	+52.72%
Pinnacle Financial Partners Inc.	+82	+38.01%
Steel Dynamics Inc.	+75	+38.37%
American Financial Group Inc.	+63	+30.95%
Eagle Materials Inc.	+63	+32.62%
<b>Bottom Detractors</b>		
Copart Inc.	-42	-14.65%
Digimarc Corp.	-30	-37.21%
Guidewire Software Inc.	-16	-21.05%
Fair Isaac Corp.	-16	-4.89%
Alexandria Real Estate Equities Inc.	-15	-7.21%

The performance presented above is sourced through Factset Research Systems Inc. Past performance is not indicative of future results, and there is a risk of loss of all or part of your investment. The above does not represent all holdings in the Fund. Holdings listed might not have been held for the full period. To obtain a copy of RMB's calculation methodology and a list of all holdings with contribution analysis, please contact your service team. The data provided is supplemental. Please see important disclosures at the end of this document.

increase. The company has built a formidable network effect in the U.S. and the U.K. and is in the early days of taking this playbook abroad and disrupting the inefficient process for remarketing totaled vehicles in Germany and other regions of the world. The company delivered softer-than-expected sales as a result of continued weakness in vehicle miles traveled, which we believe is transitory and will quickly reverse with the re-opening of the economy. Digimarc Corp. (DMRC, -37.21%) seeks to disrupt the traditional UPC barcode industry with its innovative digital water marking technology. The stock sold off as one of its main customers, Wal-mart, delayed the roll out of the technology. Fortunately, we sold one-third of the position at \$50 (40% higher), so the position was properly weighted after large gains and we will stay patient here to see how Wal-mart and other early adopters gain traction with the technology as the economy normalizes. Other detractors performed in-line or slightly better than their industry peers and were simply caught up in the rotation out of growth into value.



#### **Portfolio Activity**

Previous portfolio activity has the portfolio fairly balanced between growth and value and we are comfortable with overall portfolio positioning. However, the violent rotation out of growth this quarter created opportunities for us to get involved in some our desired "biotech basket" buy candidates, whose prices fell to levels where we determined were attractive entry points. We purchased several leaders in gene editing technologies including Intellia Therapeutics Inc. (NTLA), CRISPR Therapeutics AG (CRPS), BioLife Solutions Inc. (BLFS), and Editas Medicine Inc. (EDIT).

We took advantage of the risk-on market in January to opportunistically sell our remaining position of Tabula Rasa Healthcare Inc. (TRHC), given a compressed risk reward profile and less compelling milestones.

#### **Outlook**

Despite excessive risk taking in many parts of the market, our outlook remains cautiously optimistic and we believe that our quality bias and diversified approach are well-suited to address the real question for investors: How much good news is priced into current valuations?

First, the cautious part. The excessive risk taking highlighted in the first part of this letter is a classic signal for market tops. Additionally, the equity market is pricing in a robust economic recovery and valuations remain elevated on almost every valuation metric, except relative to bonds. Bond yields are rising and, at some point may rise to a level that triggers a rotation out of stocks and into bonds. Inflation risk is increasing. \$5T in stimulus may trigger sustained inflation fears and force the Federal Reserve to raise rates faster and more aggressively than previously communicated. Finally, there is a higher probability of higher taxes for corporations and capital gains, which could lead to a higher cost of capital, pressuring stocks and multiples lower. There is plenty to be cautious about currently, which we believe increases the attractiveness of higher quality portfolios like ours that could potentially protect capital in down markets.

Now, the optimistic part. The economy is roaring back and we believe likely to grow 6%-10% this year, according to several estimates. After a year of being locked down, receiving trillions in stimulus checks and facing better employment prospects, consumers are flush with cash and ready to spend. Even more stimulus may be on the way, with another \$2T to be spent on infrastructure, which could boost growth even further. Corporate earnings are rapidly recovering and may grow into their high multiples. Additionally, stocks tend to perform well in periods of modest inflation, which is likely, given stronger economic growth.

We don't know whether it will pay to be cautious or optimistic throughout the rest of the year. More things can happen than will happen, which is why we believe *time in the market is more important than timing of the market*. We suspect the riskiest parts of the market, where we do not play, are most vulnerable. Additionally, we believe our concentrated, efficiently diversified core portfolio of high-quality companies, spread across the life-cycle, may help protect capital and minimize the style risk associated with big moves in value relative to growth, thereby positioning it to deliver attractive, risk adjusted returns.

As always, the companies we invest in demonstrate high managerial skill in capital allocation, which creates value for customers, employees, communities, and shareholders.



Thank you for your commitment to the Fund. Should you have any questions regarding your investment, please do not hesitate to reach out to us.

Sincerely,

Chris Faber Portfolio Manager

Shop II

Jeff Madden Portfolio Manager

Jeffy B. Madden

TOP 10 HOLDINGS AS OF 3/31/21				
Company	% of Assets			
Pinnacle Financial Partners Inc.	2.78%			
Steel Dynamics Inc.	2.52%			
Catalent Inc.	2.50%			
Repligen Corp.	2.46%			
Vail Resorts Inc.	2.43%			
American Financial Group Inc.	2.40%			
PTC Inc.	2.37%			
Fair Isaac Corp.	2.36%			
Bio-Techne Corp.	2.33%			
ServisFirst Bancshares Inc.	2.33%			

Holdings are subject to change. The above is a list of all securities that composed 24.47% of holdings managed as of 3/31/2021 under the RMB SMID Cap Fund ("Fund") of RMB Capital Management, LLC ("RMB Capital") based on the aggregate dollar value. This list is provided for informational purposes only and may or may not represent the current securities managed. It does not represent all of the securities purchased, sold, or recommended for advisory clients (under the Fund or otherwise) during the calendar quarter ending 3/31/2021. The reader should not assume that investments in the securities identified and discussed were or will be profitable. For a complete list of historical recommendation for the Fund, please contact RMB Investors Trust at 855-280-6423.



The opinions and analyses expressed in this letter are based on RMB Capital Management, LLC's ("RMB Capital") research and professional experience, and are expressed as of the date of our mailing of this letter. Certain information expressed represents an assessment at a specific point in time and is not intended to be a forecast or guarantee of future performance, nor is it intended to speak to any future time periods. RMB Capital makes no warranty or representation, express or implied, nor does RMB Capital accept any liability, with respect to the information and data set forth herein, and RMB Capital specifically disclaims any duty to update any of the information and data contained in this letter. The information and data in this letter does not constitute legal, tax, accounting, investment, or other professional advice. Past performance is not indicative of future results, and there is a risk of loss of all or party of your investment. This information is confidential and may not be reproduced or redistributed to any other part without the permission of RMB Capital.

Diversification does not assure a profit or protect against a loss in a declining market.

An investment cannot be made directly in an index. The index data assumes reinvestment of all income and does not bear fees, taxes or transaction costs. The investment strategy and types of securities held by the comparison index may be substantially different from the investment strategy and types of securities held by your account. The Russell 2500 Index measures the performance of the 2,500 smallest companies in the Russell 3000 Index. The Russell 3000 Index measures the performance of the 3,000 largest U.S. companies based on total market capitalization. The index does not reflect investment management fees, brokerage commissions, or other expenses associated with investing in equity securities.

Investors should consider the investment objectives, risks, charges and expenses carefully before investing. For complete information about the Fund, including a free prospectus, please contact RMB Investors Trust at 855-280-6423, or visit the website at www.rmbfunds.com. The prospectus contains important information about the funds, including investment objectives, risks, management fees, sales charges, and other expenses, which you should consider carefully before you invest or send money.

All investing involves risk including the possible loss of principal. There can be no assurance that the Fund will achieve its investment objective.

Foreside Fund Services, LLC, Distributor